PROCEEDINGS OF THE PREBID MEETING HELD ON 03.06.2024 AT 3.00 PM IN OFFICE OF CHIEF ENGINEER & CHIEF GENERAL MANAGER (Tech) BSWML FOR THE BIDS INVITED THROUGH NOTIFICATION NO: DGM-2/BSWML/TEND/02/2024-25 DATED: 21.05.2024.

OFFICER'S PRESENT:

1	Chief Engineer & Chief General Manager (Tech)		Sri. Basavaraj R Kabade
2	Deputy General Manager-2 BSWML		Sri. Madhu R
3	Technical Assistant to CE & CGM (Tech)		Smt. Chitra J

AGENCIES PRESENT:

1	Representative From Sri. Amar Reddy, M/s. Rasha Infrastructure
2	Representative From M/s. Global Waste Management Cell Pvt. Ltd.
3	Representative From Sri. Vinodh Reddy, M/s. Parishudh Ventures
4	Representative From Sri. Mahadev Bhatt, M/s. TPS Infrastructure Ltd.
5	Representative From M/s. Antony Motors Pvt. Ltd.
6	Representative From Sri. Hemanthraj – KPM, M/s. MSGP Infra Tech Pvt. Ltd.

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The Chief Engineer & Chief General Manager (Tech), BSWML welcomed all the officials and the representatives of the agencies/ firms for below works for which pre- Bid meeting was called. Representatives of various companies as above were present in the said pre bid meeting.

The queries/clarifications sought by the agencies with regard to bids invited. were received in writing / e-mail & through KPP portal. The clarifications are issued according to the tenders invited as under: -

Subject -1: Lump Sum, Turn Key, Fixed Price, No Variation Tender based on Tenderers Own Design for the work of Construction of larger transfer station for effective solid waste management (CAPEX only) for a capacity of 200 MTPD.

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Sl. No	Tender Doc Ref	Query Raised	Clarifications/Amendments issued
	1. M/s. Rasha Infrastructure		
1	Lump sum Tender	Please explain auxiliary civil structures which may have to be part of tender … viz., Office Room, Toilet, Watchman Cabin etc.	Please refer the tender document for scope of work.
2	Original BG and other document submission	Need 3 working day's time to submit hardcopies of BG and other documents post to Bid submission online.	The original Bank Guarantee can be submitted before the finalization of the Technical Bid Evaluation.
3	Schedule of Rates	Please clarify which schedule of rates have been adopted for the estimate (approx. amount put to bid calculation)	CSR of PWD - 2023-24 is considered for civil works and approved market rates for machineries and vehicles.
4	B: No.1, Page No. 10 of 85 - Scope of bid : How many transfer stations in total are to be constructed?	Name of the site and site visit contact person details	Only one Transfer Station to be constructed. The site location will be intimated to the successful bidders.
5	B: No.1, Page No. 11 of 85 - Scope of bid : Distance from dumping yard	This is required to verify the design	Operation and Maintenance is not part of this tender. Hence, question does not arise.
6	B: No.1, Page No. 11 of 85 – Electricity Connection	Request to refund the deposit to be paid to DISCOM against the name of BSWML	Refer the tender document for scope of work for Electric connection or deposit etc.
7	4.2.2 a Page No. 13 of 85 – Consortium Member allowed:2	Request to increase consortium members to 3	Tender condition prevails.
8	4.2.2 c Page No. 13 of 85 – Each member minimum turn over Rs. 10.00 Cr.	Remove clause or request to reduce to Rs.5.00 Cr or 50% of ECV	Tender condition prevails.

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9	4.2.2 d Page No. 13 of 85 – Similar Nature of work by all members of consortium	Request to remove clause; only one qualifying member shall be sufficient	Similar nature of work any one of the consortium will also be considered.
10	10.4 Page No. 17 of 85 – Manufacturer's authorization	Request to remove mandatory "Manufacturer's Authorization"	Tender condition prevails.
11	13.3 Page No. 18 of 85 – Vehicles including consumables and parts	Request to add "Vehicle including consumables and parts required for successful commissioning of Transfer Station"	Tender condition prevails.
12	39.1 Page No. 23 of 85 – Advance Payment and Security	Requesting to provide 20% as Machinery Advance	Tender condition prevails.
13	1.1 Page No. 25 of 85 – Financial Criteria for average turnover in the last 5 years	Request to change last 7 years	Tender condition prevails.
14	1.1 Page No. 25 of 85 – Financial Criteria for average turnover during 2019-2020 to 2023-2024	Request to consider 2023-24 provisional balance sheet signed by auditor without IT returns	Provisional balance sheet of Financial Year 2023-24 will be accepted provided the same is duly attached with Form 26 A S signed by the Chartered Accountant with UDIN.
15	1.1 Page No. 26 of 85 –Average turnover in the last 5 years as Rs. 2524.00lakhs	Request to change value equivalent to amount put to bid Rs. 1262.00 lakhs	Tender condition prevails.
16	2.1.2 Page No. 27 of 85 – Satisfactory completion of similar nature of work in last 5 years	Request to change last 7 years	Tender condition prevails.
17	B Page No. 32 of 85 – Delivery and Completion Schedule	Requesting to modify as 6 months excluding rainy season or extend to 12 months	Tender condition prevails.
	2. M/s. Parishudh Ventures		
18	Page no. 32 B. DELIVERY AND	We request you to provide a minimum period of 9	Tender condition prevails.

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	COMPLETION SCHEDULE: Contract completion period: 6 months from the date of handing over the site.	months from the date of handing over the site for completion of work, since the work involves various time consuming factors like construction, manufacturing, installation & commissioning and also as it is inclusive of monsoon period. In the earlier similar tenders 9 months period was provided for completion of work, hence request you to kindly amend the same.	
19	Page No. 23 Advance Payment & Security The Employer will provide a Mobilization advance of 5% on the Capital cost against Bank Guarantee (The advance payment will be paid to the Contractor no later than 30 days after fulfillment of the above condition).	We request you to change the Mobilisation advance of 5% on the Capital cost to 25% of the capital cost as the project involves equipment supply which is more than 80% of the capital cost. The mobilisation advance of 15% is already provided in similar previously called tenders by BBMP.	Tender condition prevails.
20	Page No .49 Liquidated damages If the successful bidders fails to deliver any or all of the Goods or perform the Related Services within the period specified in the Contract, BSWML may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage	We request If BSWML does not provide the necessary land for establishing the transfer station within the agreed-upon timeframe, or if the land is provided after the contract period has lapsed, or if work is halted due to legal disputes over land ownership and then resumes at a later date, We request you that the	Tender condition prevails. The tender is Lumpsum, Turnkey No Variation based on the tenderers own design. Hence, agency is requested consider all evaluation before bidding for the tender.

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	specified in the SCC of the Contract Price for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage specified in the SCC. Once the maximum is reached, BSWML may terminate the Contract.	contractor must be compensated based on the prevailing SR rates/ market rates at that time for executing the contract.	
	3. M/s. TPS Infrastructure Ltd.		
21	Page No. 27 Sl. No. 2. Technical Criteria The Bidder/Manufacturer/Authorized supplier/ dealer /consortium member as a prime contractor should have satisfactorily supplied, delivered, tested and commissioned minimum of 2 Nos. similar type Closed Compaction System (Transfer Station – Stationary Compactor) with 2 Container changeover Mechanism, 4 Nos hook loader with Chassis and 11 Nos Containers of 20 Cum capacity to any Government departments/ULB / PSU in India in any one of the last 5 financial years (2019-20 to 2023-24).	The prequalifying requirement are generally in order, however we would like to submit the following:- The volume of the container varies from 16 Cum ~ 20 Cum depending upon the customers requirement and GVW of the Truck Chassis. Earlier the GVW of the Truck Chassis was 25 Ton and, accordingly the container capacity was 16 Cum as per customers requirement. We may therefore request you to change the experience criteria to include 16 cum container. The above clause may be amended as under:- The Bidder/Manufacturer/Authorized supplier/ dealer /consortium member as a prime contractor should have satisfactorily supplied, delivered, tested	The clause may be read as "Page No. 27 Sl. No. 2. Technical Criteria The Bidder/ Manufacturer/ Authorized supplier/ dealer /consortium member as a prime contractor should have satisfactorily supplied, delivered, tested and commissioned minimum of 2 Nos. similar type Closed Compaction System (Transfer Station – Stationary Compactor) with 2 Container changeover Mechanism, 4 Nos hook loader with Chassis and 11 Nos Containers of **minimum 16 Cum capacity** to any Government departments/ ULB/ PSU in India in any one of the last 5 financial years (2019-20 to 2023-24)".

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		and commissioned minimum of 2 Nos. similar type Closed Compaction System (Transfer Station – Stationary Compactor) with 2 Container changeover Mechanism, 4 Nos hook loader with Chassis and 11 Nos Containers of **minimum 16** Cum capacity to any Government departments/ULB / PSU in India in any one of the last 5 financial years (2019-20 to 2023-24).	
22	Page No. 27 Sl. No. 4. Technical Criteria The similar type Closed Compaction System Transfer Station – Consisting of 2 Stationary Compactors, 4 Nos hook loader with Chassis and 11 Nos Containers of 20 Cum capacity should be working satisfactorily for any 2 years in last 5 years, supplied to any Government departments/ ULB / PSU in India in the last 5 financial years (2019-20 to 2023-24).	The above criteria is not reasonable and restrictive because the project executed/completed during the last 2 year are automatically eliminated. It is requested that the criteria for working satisfactorily may be changed to minimum 1 year. Further as requested above the minimum container capacity should be 16 Cum. We may request you to please amend the subject clause as under:- The similar type Closed Compaction System Transfer Station – Consisting of 2 Stationary Compactors, 4 Nos hook loader with Chassis and 11 Nos Containers of **minimum 16** Cum	Tender condition prevails.

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		capacity should be working satisfactorily for **minimum 1** years in last 5 years, supplied to any Government departments/ ULB / PSU in India in the last 5 financial years (2019-20 to 2023-24). The above changes will result is wider participation.	
23	Page No. 36 & 37 Technical Parameters of Hook Loader & Static Compactor Technical Parameters of Hook Loader & Static Compactor	The dimensions and technical specification indicate is of a particular manufacture. Please appreciate that each manufacturers have developed their own design to meet the job requirement. It is requested that the following para may be incorporated in the specification of mechanical equipment on the same line as on Page 34 of 85 in the specification of Transfer Station. "The above specifications are indicative, however the successful bidder shall submit a detailed design and drawing with specifications which shall be approved by BSWML with or without any changes / modifications."	The tender is Turnkey, Lumpsum Fixed Price, No Variation Tender based on tenders own design with basic required parameters.
	4. M/s. Antony Motors Pvt. Ltd.		
24	Technical Criteria Eligibility and Qualification Criteria: Point no:2 The Bidder/ Manufacturer/ Authorized supplier/ dealer	We hereby request you to please make the experience criteria more open and flexible which shall enable	

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	/consortium member as a prime contractor should have satisfactorily supplied, delivered, tested and commissioned minimum of 2 Nos. similar type Closed Compaction System (Transfer Station – Stationary Compactor) with 2 Container changeover Mechanism, 4 Nos hook loader with Chassis and 11 Nos Containers of 20 Cum capacity to any Government departments/ ULB / PSU in India in any one of the last 5 financial years (2019-20 to 2023-24)	more capable bidders to participate. Please consider experience of direct and indirect supply as the end user is ultimately the Govt. department only. Indirect includes supply to Private organisations who further supply to Govt. department/ Municipal Corporations/ULB / PSU. The same is considered by you in previous tender. We further wish to apprise you that Container Changeover mechanism is an extra fitment and is an additional accessory of the stationary Compactor which can be supplied as per tender requirement, however adding it as a mandatory experience can be eliminated. We request you to please consider experience of Containers of min.16cum Capacity as the same was considered in previous tender. Request you to please revise the Eligibility and Qualification Criteria: Point no:2 as below The Manufacturer/Authorized supplier/ Dealer/ consortium member should have satisfactorily supplied, delivered, tested	Reply at para 21 applies.

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		and commissioned minimum of 2Nos. similar type Closed Compaction System (Transfer Station – Stationary Compactor), 4Nos hook loader with Chassis and 11 Nos Containers of min.16 Cum capacity directly or indirectly to any Government departments/ ULB / PSU/ Private organisation in India in any two of last 5 financial years (2019-20 to 2023 –24)	
25	Technical Criteria Eligibility and Qualification Criteria: Point No:3 The Bidder/Manufacturer/Authorized supplier/ dealer / consortium members should have supplied, delivered, tested and commissioned similar type Closed Compaction System (Transfer Station – Stationary Compactor) to handle minimum Two plant of capacity of equal or more than 80TPD or one plant of capacity of equal or more than 160 TPD of MSW to any Government departments/ ULB / PSU in India in any one of the last 5 financial years (2019-20 to 2023-24).	Please consider experience of direct and indirect supply as the end user is ultimately the Govt. department only. Indirect includes supply to Private organisations who further supply to Govt. department/Municipal Corporations/ULB / PSU. The same is considered by you in previous tender. Kindly accept copy of work order/ Purchase Order/ LOI / LOA as evidences/ compliances along with Experience Certificate towards this point as considered for above eligibility criteria point. Request you to please revise the Eligibility and Qualification Criteria:	Tender condition prevails.

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		Point no:3 as below The Manufacturer/Authorized supplier/ Dealer should have supplied, delivered, tested and commissioned similar type Closed Compaction System (Transfer Station – Stationary Compactor) to handle minimum Two plant of capacity of equal or more than 800TPD or one plant of capacity of equal or more than 160 TPD of MSW directly or indirectly to any Government departments/ ULB / PSU / Private Organisation in India in any two of last 5 financial years (2019-20 to 2023 –24)	
26	Technical Criteria Eligibility and Qualification Criteria: Point No:4 The similar type Closed Compaction System Transfer Station – Consisting of 2 Stationary Compactors, 4 Nos hook loader with Chassis and 11 Nos Containers of 20 Cum capacity should be working satisfactorily for any 2 years in last 5 years, supplied to any Government departments/ ULB / PSU in India in the last 5 financial years (2019-20 to 2023-24).	Please make the experience criteria more open and flexible which shall enable more capable bidders to participate. Please consider experience of direct and indirect supply as the end user is ultimately the Govt. department only. Indirect includes supply to Private organisations who further supply to Govt. department/ Municipal Corporations/ ULB / PSU. The same is considered by you in previous tender. We request you to please	Tender condition prevails.

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		consider experience of Containers of min.16cum Capacity as the same was considered in previous tender. Please consider experience of satisfactory working of the similar type of equipment's for minimum 1 year instead of 2 years. Because you have allowed financial year until 2023-24. Hence, if supply is done in the financial year 2023-24 then the experience of satisfactory working for 2 years shall not be completed. Request you to please revise the Eligibility and Qualification Criteria: Point no:4 as below The similar type Closed Compaction System Transfer Station – Consisting of 2 Stationary Compactors, 4nos.hook loader with Chassis and 11nos. Containers of min.16 Cum capacity should be working satisfactorily for minimum 1 year, supplied directly or indirectly to any Government departments/ ULB / PSU / Private organisation in India in the last 5 financial years (2019-20 to 2023 –24).	

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27	SECTION V - SCHEDULE OF WORK TECHNICAL SPECIFICATION OF STATIC COMPACTOR WITH TIP CART 6. Dish end type back door assembly shall be top hinged with vertical travel to unlock the door. Door thickness shall not be less than 4 mm	Please eliminate "Dish end type" as it is not applicable for static compactor. It is applicable for Portable Compactor Please consider as per manufacturers design	The Technical specification for design in tender document are indicative. The successful bidder shall submit his own design and drawings based on the actual output required. The BSWML will get the designed drawings and details verified and approve it with/ without changes. The good for construction drawing issued will be final and binding on the contractor.
28	SECTION V - SCHEDULE OF WORK TECHNICAL SPECIFICATION OF STATIC COMPACTOR WITH TIP CART 7. Automatic rear door locking arrangement shall be equipped with four cams located at four corners of the door to ensure zero leakage. All four cams shall be engaged with rear door by mechanical ratchet locking mechanism.	Please consider as per manufacturers design	Same as above para 27.
29	SECTION V - SCHEDULE OF WORK TECHNICAL SPECIFICATION OF STATIC COMPACTOR WITH TIP CART 11. A reinforced front inspection gate installed with a rubber for easy maintenance access to the cylinders	Please eliminate this parameter as it is not applicable for Containers. Please consider as per manufacturers design	Same as above para 27.
30	SECTION V - SCHEDULE OF WORK TECHNICAL SPECIFICATION OF STATIC COMPACTOR WITH TIP CART 19. The Trapezium Crusher Block shall have a scissor shaped head to crush the	Please eliminate this parameter as it is not applicable. It is applicable for Portable Compactor. Please consider as per manufacturers design	Same as above para 27.

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	refuse inside the container. Special teeth inside the container shall be provided to retain the refuse inside the container.		
31	Scope of Electric load Connection to be defined	Electric load connection until the Transfer station should be in the scope of corporation. Kindly confirm.	Reply at para 6 applies.
32	GVW to be defined	GVW – 6x2 or 6x4? Kindly confirm	Tender condition prevails.
33	Civil	Kindly mention Cost of Civil works as separate item in BOQ for better clarification. Any requirement of necessary licenses or approvals, etc., for the civil or electric works should be provided by the corporation.	Tender condition prevails.
34	Location	Locations should be selected, finalised, and declared at very early stage. However, after selection if there are any changes in the location then all the costs incurred by the contractor towards that location should be reimbursed.	Reply at para 4 applies.
	5. M/s. MSGP Infra Tech Pvt. Ltd.		
35	Tender Notification	In this tender document, we are not able to locate information about the land for the proposed transfer station. We request to provide information about	The tender is designed for the available grants in the approved action plan. The very essential item required for successful commissioning of Transfer Station are

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		the land, its location, and the extent of area/accessibility so that the bidder can assess and evaluate the Land/Area with respect to cost estimation and implications attached to that land since Waste management still needs effectual acceptance by the public and other land details so that a proper bid with a proper estimation can be submitted, The transfer station with 200TPD capacity has a project cost of Rs.12.62Cr but the previous BBMP tender for 150TPD Capacity Transfer station with tender no: EE-4/SWM/TEND/10/2021-22 dated:13-10-2021 had a project cost of Rs.39.80Cr for 3 locations i.e., each transfer station costs will be 13.2 Cr and recently BSWML had called 150TPD Transfer station tender with no. CE& CGM(Tech)/BSWML/TEND/08/2023-24 dated 16.01.2024 has a project cost of Rs.40.36 Cr for 3 Locations that is each Transfer project costs Rs.13.45Cr. Please clarify,	considered in the estimate keeping in view of the budget approved. However, any extra essential items of works required beyond actual scope of tender work. The BSWML reserves the right to order to take up such work at the estimated rates of PWD SR and other approved rates.

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		that despite having the same scope of work, how will the costs have taken for all 3 tenders be dissimilar with changing date and time?	
36	Page No. 27 Sl. No. 2. Technical Criteria The Bidder/ Manufacturer/ Authorized supplier/ dealer /consortium member as a prime contractor should have satisfactorily supplied, delivered, tested and commissioned minimum of 2 Nos. similar type Closed Compaction System (Transfer Station Stationary Compactor) with 2 Container changeover Mechanism, 4 Nos hook loader with Chassis and 11 Nos Containers of t 20 Cum capacity to any Government departments/ULB / PSU in India in any one of the last 5 financial years (2019-20 to 2023-24).	Depending on the customer's needs and the truck chassis' gross weight, the =container's capacity ranges from 16Cum to 20Cum. Previously, the truck chassis' GVW was 25 tonnes, and as a result, the container could hold 16 Cum, meeting customer requirements. We may therefore request you to change the experience criterion be updated f to include a 16Cum container. The preceding sentence may be changed as 3 follows: - The Bidder/ Manufacturer/ Authorized supplier/ dealer/ consortium member as a prime contractor should have satisfactorily supplied, delivered, tested and commissioned minimum of 2 Nos. similar type Closed Compaction System (Transfer Station Stationary Compactor) with 2 Container changeover	Reply at para 21 applies.

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		Mechanism, 4 Nos hook loader with Chassis and 11 Nos Containers of Containers of minimum 16 cum capacity to any government departments/ ULB/ PSU in India in any one of the last 5 financial years (2019-20 to 2023-24)	
37	Sl. No. 4. Technical Criteria The similar type Closed Compaction System Transfer Station - Consisting of 2 Stationary Compactors, 4 Nos hook loader with Chassis and 11 Nos Containers of 20 Cum capacity should be working satisfactorily for any 2 years in last 5 years, supplied to any Government departments/ ULB / PSU in India in the last 5 financial years (2019-20 to 2023-24).	The project done or completed within the recent two years is automatically excluded, making the aforementioned criterion unreasonable and restrictive. It is suggested that the requirements for working satisfactorily be adjusted to include a minimum of one year. The similar type Closed Compaction System Transfer Station - Consisting of 2 Stationary Compactors, 4 Nos hook loader with Chassis and 11 Nos Containers of minimum 16 Cum capacity should be working satisfactorily for minimum 1 years in last 5 years, supplied to any Government departments/ ULB/PSU in India in the last 5 financial years (2019-20 to 2023-24).	Tender condition prevails.

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		The same request was raised in previous tender called by BSWML with tender no. CE& CGM(Tech)/BSWML/TEND/08/2023-24 dated 16.01.2024. Kindly consider this request.	
38	Page No. 36 & 37 Technical Parameters of Hook Loader & Static Compactor – Technical Parameters of Hook Loader and Static Compactor	The technical specifications and dimensions designate the particular manufacturer. Please be aware that each manufacturer has created a unique design in order to fulfil the work specifications. It is asked that the following paragraph be added to the mechanical equipment specification on the same page as the Transfer Station specification, which is page 34 of 85. The above specifications are indicative, however the successful bidder shall submit a detailed design and drawing with specifications which shall be approved by BSWML with or without any changes / modifications."	Reply at para 23 applies.
39	Calendar of Events	The tender published date is 29.05.2024 in the KPP portal and the last date of tender query submission is 03.06.2024 followed by 12.06.2024 which is a	Tender condition prevails.

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		shortage of adequate time for a bidder to assess the project. We request you extend the Pre-bid meeting date and tender closing date on 25th June 2024 Days to assess the technical and financial aspects of the tender.	
40	Tender	We also request you to allow Bidder, having the Authorization Letter from a Manufacturer who meets the supply & financial credentials, as per the tender requirement. So that even the Authorized Dealer's Bid considered / qualified based on the Principal Manufacturer's credentials.	Tender condition prevaiis.

All the bidders are requested to participate in the bidding process and further the bidders are instructed to note the above clarifications/amendments issued and to kindly note that the **last date of submission is up to 12.06.2024 at 16:00 hours.**

Chief Engineer &
General Manager (Tech)
BSWML

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